

FIG. 1

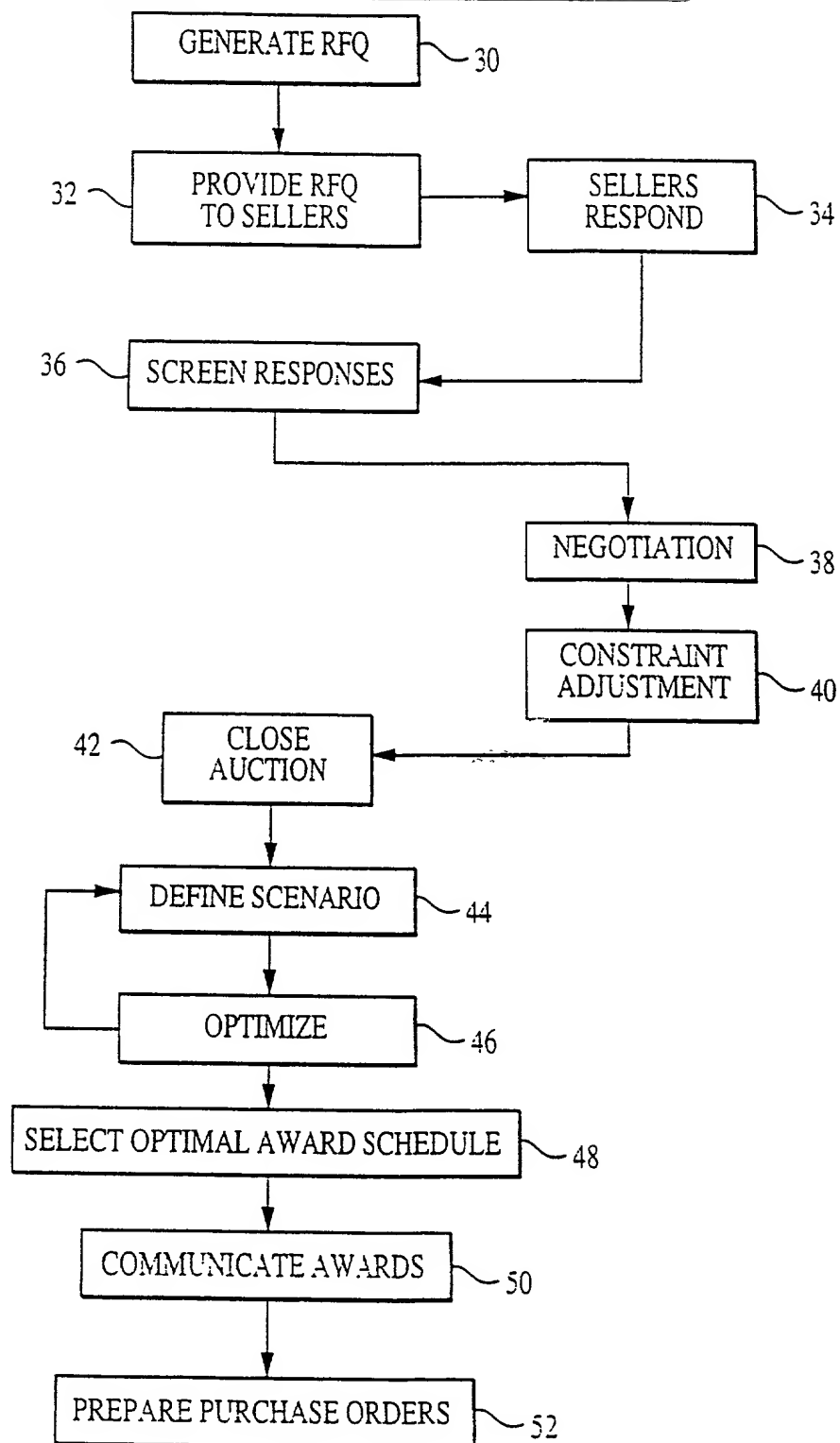


FIG. 2

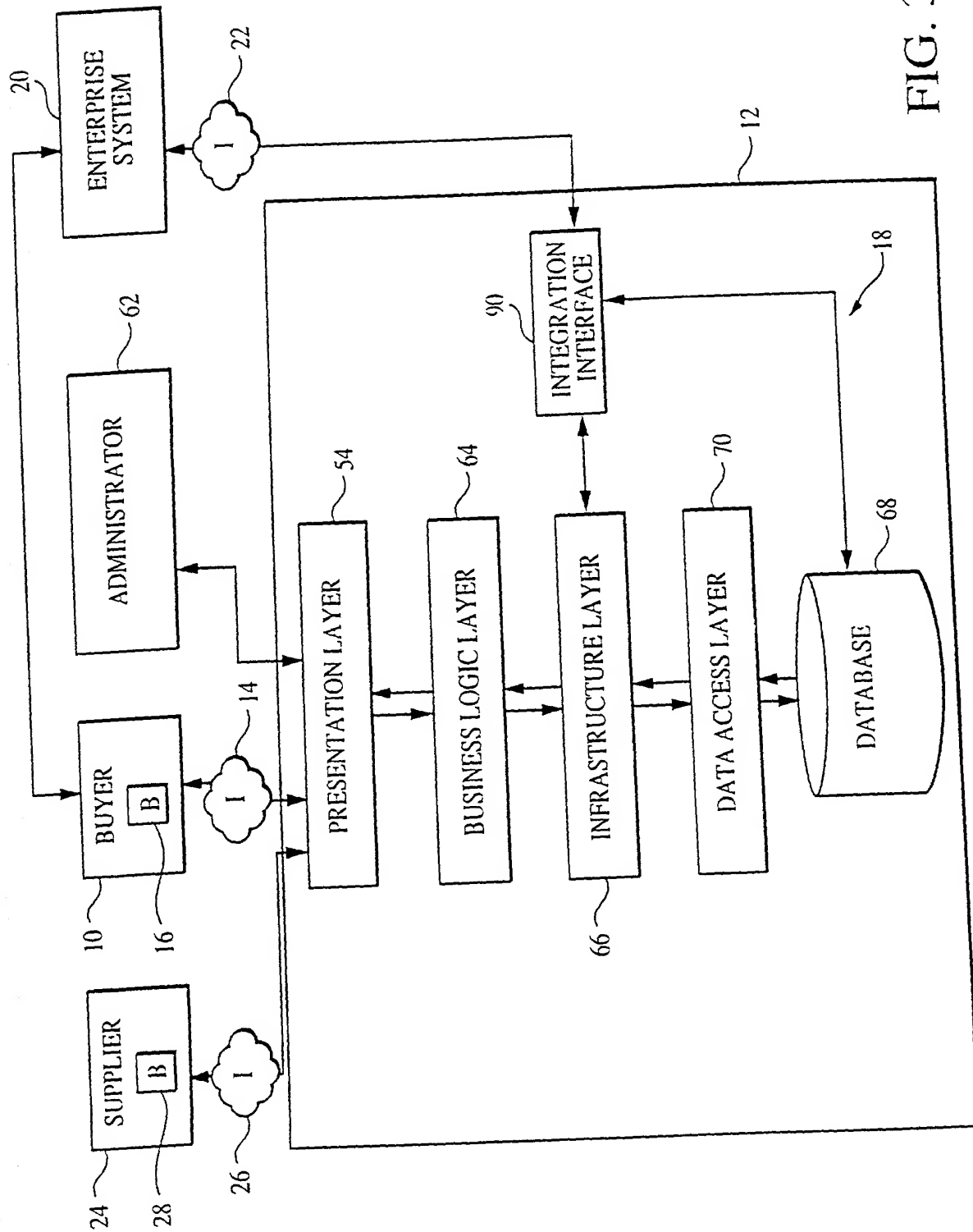
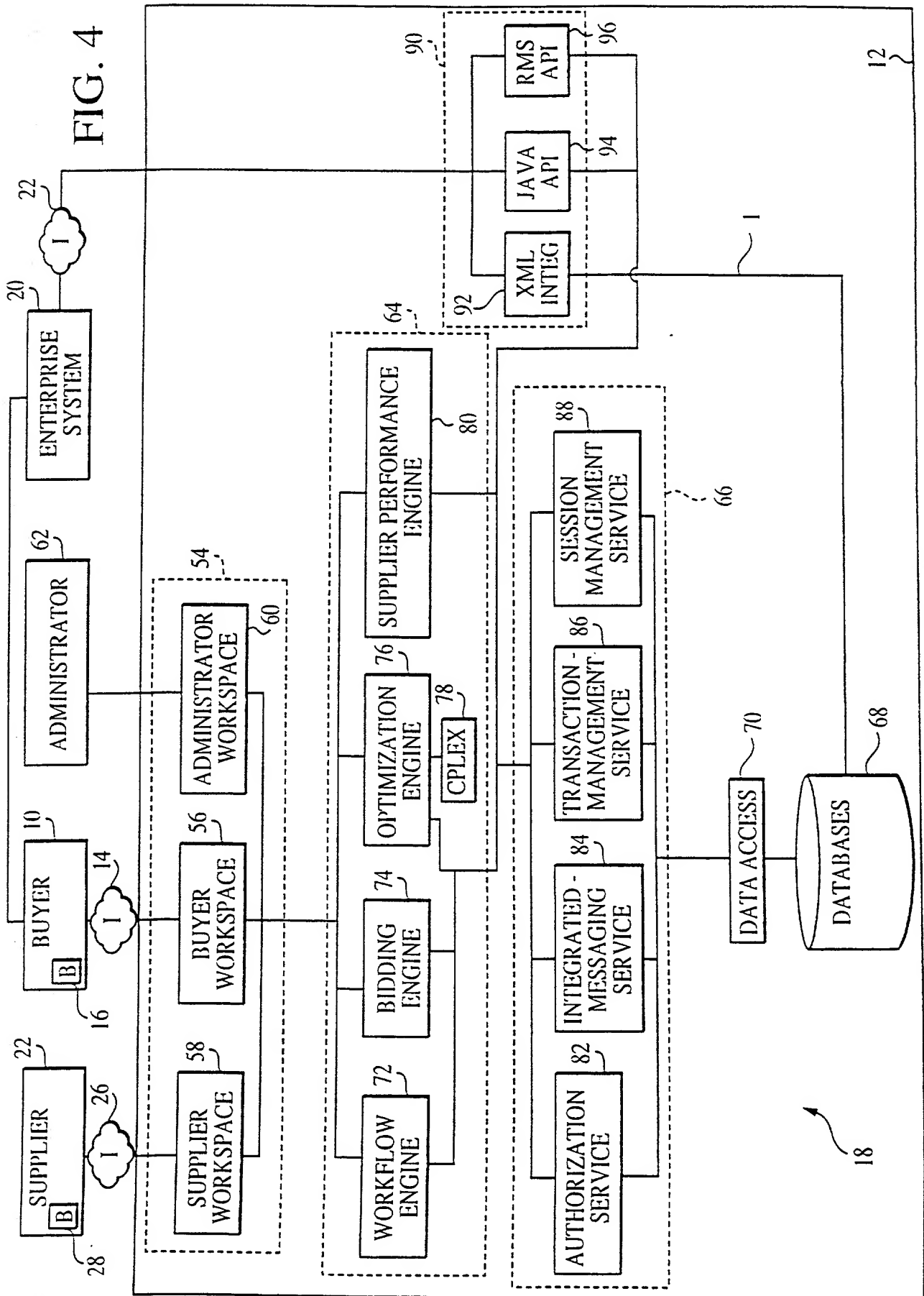


FIG. 3



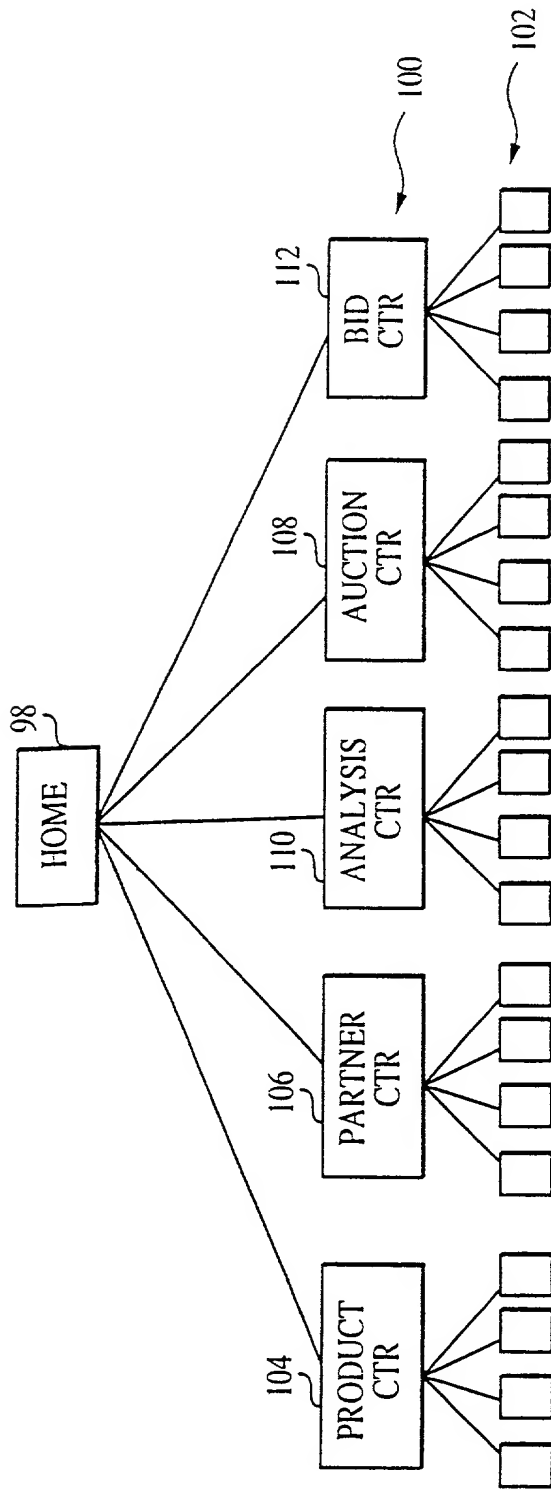


FIG. 5

Applicant(s): Avner Schneur et al.

AUCTION MANAGEMENT WITH BUSINESS VOLUME
DISCOUNT

Microsoft Internet Explorer


File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Dell Home Go Links

Address: http://qa03/en/index.html

Registration Form

electronic procurement
application for
strategic sourcing

 ePass

[Buyer Home](#)

[Supplier Home](#)

Please fill in the following for (* indicating required fields):

Organization Information:

Organization Type (*):	Seller ▼
Organization Name (*):	ABC Co.
Code (*):	ABCCO
Description (*):	ABC Electronics
URL (*):	http://www.doil.com

Default Organization User:

Login Name (*):	ABCSeller
Name (*):	AI Tradings
Email Address (*):	al@bigbuy.com
Fax Number	
Phone Number (*):	123-123-1234
Select Password (*):
Re-enter password (*):

Local intranet

FIG. 6

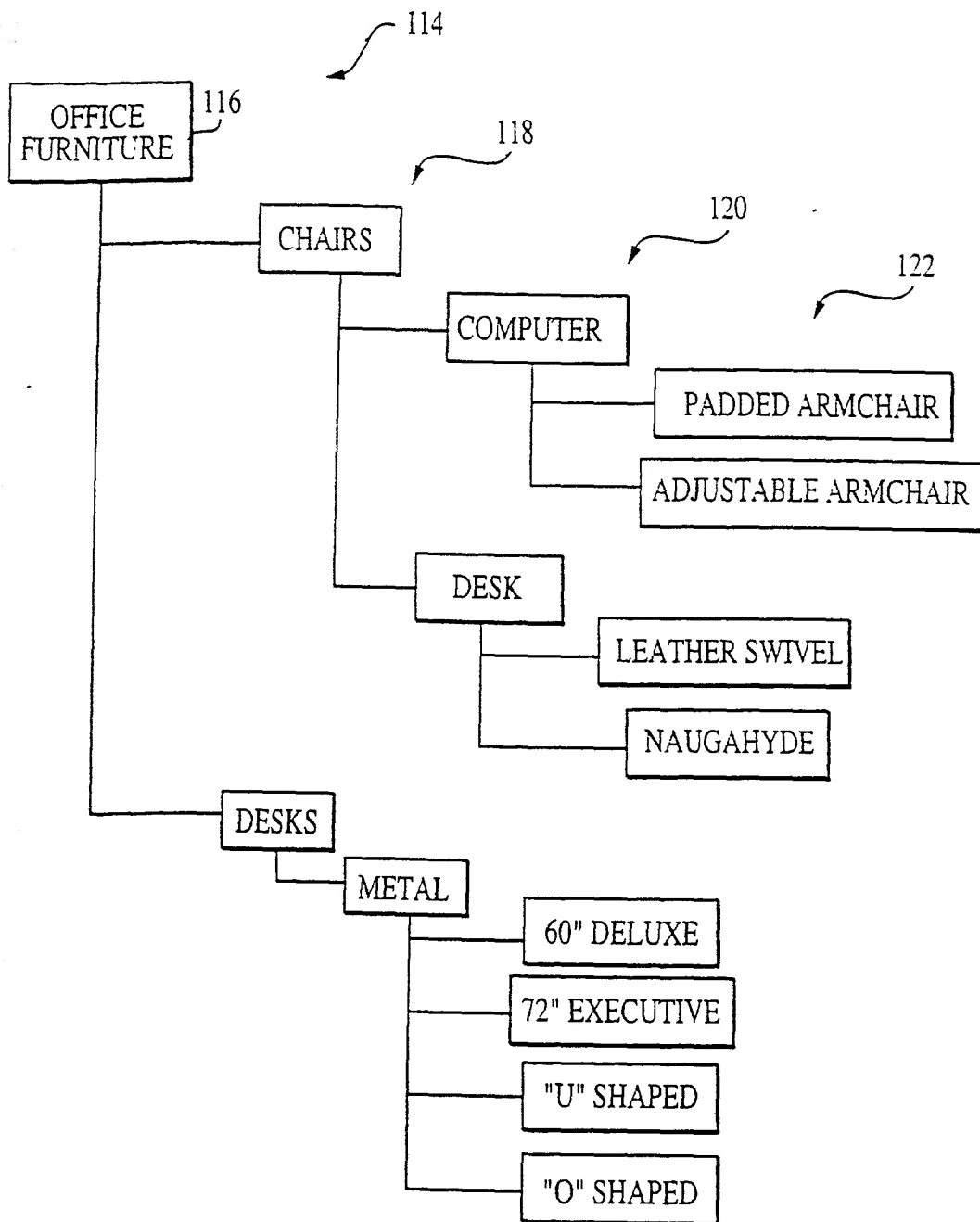


FIG. 7

ePass - Microsoft Internet Explorer									
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Back Forward Stop Refresh Home Search Favorites History Mail Print Edit W Discuss D D									
Address http://qa03/en/index.html Go Link >>									

Home > Auction Center > Auction: Electrical > Auction Configuration: Step 4:									
Bid Attributes									
Step 1: <u>Setup</u> Auction	Step 2: <u>Format</u> Parameters	Step 3: <u>Item</u> Attributes	Step 4: <u>Bid</u> Attributes	Step 5: <u>Bidders</u> Notes	Step 6: <u>Auction Summary</u>				

Auction: Electrical

Please configure the information fields you would like Partners to provide as part of their bids. To add a new attribute, define the name in the text box and click **Add Attribute**. To delete an attribute from the list, check-select the item and click **Delete Attribute**.

New Attribute Name:	<input type="checkbox"/> Warranty Days	Add Attribute	Delete Attribute
Bid Parameters			

<div style="border: 1px solid black; padding: 5px; margin-bottom: 10px;"> <i>electronic procurement application for strategic sourcing</i> </div> <ul style="list-style-type: none"> Buyer Home Message Center Manage Products Configure Partners Manage Auctions View Bids Analyze Bids Logout 	Help
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Done Local intranet	
---------------------	--

FIG. 9

Microsoft Internet Explorer

File Edit View Favorites Tools Help

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Address http://qa03/en/index.html

Home > Partner Center > Category Rating > Category Rating Edit

Partner: ABC Traders
Category: Electronics

Edit Partner Category Rating

The following are the Participant performance factor ratings for category Electronics
To modify, make changes in the form and click **Save**.
Valid values are from 1 to 100 (Worst to Best).

Name	Code	Description	Default Value	Partner Rating
Quality	Q1	Quality Rating	50	50

Save Cancel

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FIG. 10

ePass - Microsoft Internet Explorer File Edit View Favorites Tools Help Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Dell Home Address http://qa03/en/index.html Go Link >>																										
<h2 style="text-align: center;">Home > Auction Center</h2> <div style="display: flex; justify-content: space-between;"> <div> <p>View Created Auctions</p> <p>The following is the list of Created Auctions you have offered or currently offering. Click on the Auction id or description to bring up the Auction status report. Click on the action links for other Auction features.</p> <table border="1"> <thead> <tr> <th>Name</th> <th>Type</th> <th>Open</th> <th>Close</th> <th>Actions</th> </tr> </thead> <tbody> <tr> <td><input type="checkbox"/> Supplies</td> <td>Dutch</td> <td></td> <td></td> <td>Open Auction</td> </tr> <tr> <td><input type="checkbox"/> Electrical</td> <td>Sealed</td> <td></td> <td></td> <td>Open Auction</td> </tr> <tr> <td><input type="checkbox"/> test1</td> <td>Sealed</td> <td></td> <td></td> <td>Open Auction</td> </tr> <tr> <td><input type="checkbox"/> AXSAuction1</td> <td>Dutch</td> <td></td> <td></td> <td>Open Auction</td> </tr> </tbody> </table> </div> <div> <p>1-4 of 4</p> </div> </div> <div style="margin-top: 20px; text-align: right;"> Create New Auction Cancel Selected Auctions </div>		Name	Type	Open	Close	Actions	<input type="checkbox"/> Supplies	Dutch			Open Auction	<input type="checkbox"/> Electrical	Sealed			Open Auction	<input type="checkbox"/> test1	Sealed			Open Auction	<input type="checkbox"/> AXSAuction1	Dutch			Open Auction
Name	Type	Open	Close	Actions																						
<input type="checkbox"/> Supplies	Dutch			Open Auction																						
<input type="checkbox"/> Electrical	Sealed			Open Auction																						
<input type="checkbox"/> test1	Sealed			Open Auction																						
<input type="checkbox"/> AXSAuction1	Dutch			Open Auction																						
<div style="display: flex; align-items: center;"> <div style="flex: 1;"> <p><i>electronic procurement application for strategic sourcing</i></p> </div> <div style="flex: 2;"> <ul style="list-style-type: none"> Buyer Home Message Center Manage Products Configure Partners Manage Auctions View Bids Analyze Bids Logout </div> </div>																										
<div style="float: right; width: 100px;"> Help </div>																										

FIG. 11

200004110007

Microsoft Internet Explorer

File Edit View Favorites Tools Help

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Address http://qa03/en/index.html

Go Link >

Home > Auction Center > Supplies

Auction Dates

Open Auction for bidding

Populate the dates below to specify the opening and closing time of the auction. When done, click **Open Later** to update the database. Click **Cancel** to cancel any changes. The **Now** buttons will put today's date into the corresponding date selection lists. Click **Open Right Now** to open the auction immediately.

The following rules apply:

1. An auction can NOT be started if:
 - a. You do not have management privileges.
 - b. There are no requisitions or items defined for the auction.
 - c. If the auction is a sealed type and there are no Participants approved for the auction.
2. Opening date can not be modified if the auction has already started.
3. Closing date does not have to be specified.
4. The closing date cannot be before the opening date.

Open Date	Close Date	Month	Day	Year	Hour	Minute	Open Later	Cancel	Open Right Now
May	Jun	May	11	2000	12	00	Open Later	Cancel	Open Right Now
Clear	Clear								

Help

Done

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FIG. 12

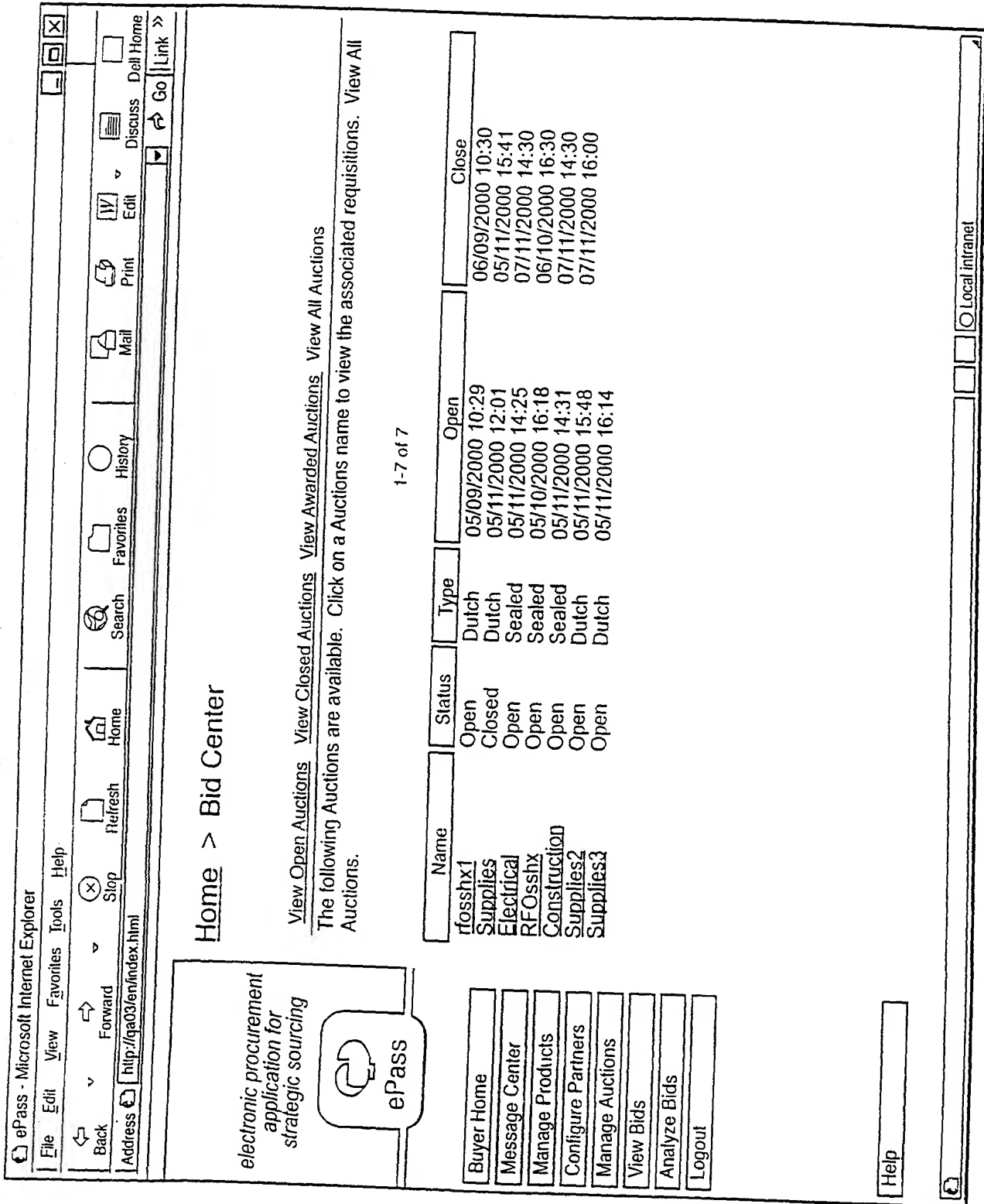


FIG. 13

Microsoft Internet Explorer


File Edit View Favorites Tools Help

Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Dell Home

Address <http://qa03/en/index.html> Go Link >>

Home > [Bid Center](#) > [Auction Supplies2](#) > [Requisition Items: Req 1](#)

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Auction Info

Auction Name	Supplies2
Auction Status	Open
Auction Type	Dutch
Show All Bidders	No
Start Date	05/11/2000 15:48
End Date	07/11/2000 16:00

View Requisition Items

The following line items are in the requisition.

1-3 of 3

Level	Item	Type	Category	Description	Desired Qty	Price	Action
	Pencils	Single Item	sshcat1	#2 Pencils	1,000		Bid Messages
	Lined Paper	Single Item	sshcat1	8/11 Lined Paper White 100	100		Bid Messages
	Fax Paper	Single Item	sshcat1	Fax Paper 8/11	1,000		Bid Messages

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Address http://qa03/en/index.html

Go Link >>

Product Category sshcat1
Name Pencils
Code PEN101
Description # 2 Pencils
Minimum Desired Quantity 1,000
Maximum Desired Quantity
Price Quote Unit
Lot Size
Required Delivery Date

Reserved Price
Historical Price
Minimum Bid Quantity 0
Maximum Bid Quantity

Supplier Home
Message Center
View Bids
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Help

View Bids

The following are the current bids for this item.
0 of 0

Bidder	Bid Type	Max Bid Quantity	Price per Unit
--------	----------	------------------	----------------

Enter Bid for the item

Enter the price per Unit and any other fields before clicking the Submit button:

Partner Product Code	PENz10
Comment	In Stock
Maximum	1000
Price Per Unit	05

Save Cancel

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FIG. 14

FIG.
15A

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 Back Forward Stop
 Address http://qa03/en/index.html

Home > Bid Center > Auction Supplies2 > Requisition: Req 1 > Item: Pencils

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<p>Auction Info</p> <table> <tr><td>Auction Name</td><td>Supplies2</td></tr> <tr><td>Auction Status</td><td>Open</td></tr> <tr><td>Auction Type</td><td>Dutch</td></tr> <tr><td>Show All Bidders</td><td>No</td></tr> <tr><td>Start Date</td><td>05/11/2000 15:48</td></tr> <tr><td>End Date</td><td>07/11/2000 16:00</td></tr> </table>		Auction Name	Supplies2	Auction Status	Open	Auction Type	Dutch	Show All Bidders	No	Start Date	05/11/2000 15:48	End Date	07/11/2000 16:00	<p>Item Details</p> <table> <tr><td>Product Category</td><td>sshcat1</td></tr> <tr><td>Name</td><td>Pencils</td></tr> <tr><td>Code</td><td>PEN101</td></tr> <tr><td>Description</td><td># 2 Pencils</td></tr> <tr><td>Minimum Desired Quantity</td><td>1,000</td></tr> <tr><td>Maximum Desired Quantity</td><td></td></tr> <tr><td>Price Quote Unit</td><td></td></tr> <tr><td>Lot Size</td><td></td></tr> <tr><td>Required Delivery Date</td><td></td></tr> </table>		Product Category	sshcat1	Name	Pencils	Code	PEN101	Description	# 2 Pencils	Minimum Desired Quantity	1,000	Maximum Desired Quantity		Price Quote Unit		Lot Size		Required Delivery Date	
Auction Name	Supplies2																																
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Lot Size																																	
Required Delivery Date																																	
<p>Lowest Bid</p> <table> <tr><td>Bidder</td><td>7</td></tr> <tr><td>Max Bid Quantity</td><td>1,000</td></tr> <tr><td>Price Per Unit</td><td>\$0.05</td></tr> <tr><td>Highest Bid Allowed</td><td>\$0.04</td></tr> </table>		Bidder	7	Max Bid Quantity	1,000	Price Per Unit	\$0.05	Highest Bid Allowed	\$0.04	<p>View Bids</p> <p>The following are the current bids for this item.</p>																							
Bidder	7																																
Max Bid Quantity	1,000																																
Price Per Unit	\$0.05																																
Highest Bid Allowed	\$0.04																																

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Help Done

Local intranet

FIG.
15B

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Start Date: 05/11/2000 15:48
 End Date: 07/11/2000 16:00

Item Details

Product Category	sshcat1	Reserved Price
Name	Pencils	Historical Price
Code	PEN101	Minimum Bid Quantity
Description	# 2 Pencils	Maximum Bid Quantity
Minimum Desired Quantity	1,000	
Maximum Desired Quantity		
Price Quote Unit		
Lot Size		
Required Delivery Date		

Lowest Bid

Bidder	7
Max Bid Quantity	1,000
Price Per Unit	\$0.05
Highest Bid Allowed	\$0.04

View Bids

The following are the current bids for this item.
1-3 of 3

Bidder	Organization	Bid Type	Bundle Code*	Max Bid Quantity	Price Per Unit
Harry Sales	ABC Co	Single Item Bid		1,000	\$0.05
Ed Cation	BestDeal	Single Item Bid		1,000	\$0.05
Boe Cheaper	Surfin' Seller	Single Item Bid		1,000	\$0.06

Help

Done

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AUCTION MANAGEMENT WITH BUSINESS VOLUME
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FIG. 16A

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File Edit View Favorites Tools Help
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Address http://qa03/en/index.html

Home > Bid Center > Auction: Electrical > Requisition: real > Item: 30 AMP Breakers

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Auction Info

Auction Name	Electrical
Auction Status	Open
Auction Type	Sealed
Show All Bidders	No
Start Date	05/11/2000 14:25
End Date	07/11/2000 14:30

Item Details

Product Category	sshcat1
Name	30 AMP Breakers
Code	BK30A101
Description	30 AMP Circuit Breaker
Minimum Desired Quantity	40
Maximum Desired Quantity	
Price Quote Unit	
Lot Size	
Required Delivery Date	

View Bids

The following are the current bids for this item.
1-5 of 5

Bidder	Organization	Bid Type	Bundle Code*	Min Bid Quantity	Max Bid Quantity	Price Per Unit	One Time Charge
Harry Sales	ABC Co	Single Item Bid		40	100	\$5.00	\$0.00

Ed Cation Rec Deal Single Item Local Intranet

Help Done

FIG. 16B

ePass - Microsoft Internet Explorer		File Edit View Favorites Tools Help		Back Forward Stop Refresh Home Search Favorites History Mail Print Edit [W] Discuss Dell Home Go Link >>																																																	
Address http://qa03/en/index.html																																																					
<p>Item Details</p> <table border="1"> <tr> <td>Product Category</td> <td>sshcat1</td> <td>Reserved Price</td> </tr> <tr> <td>Name</td> <td>30 AMP Breakers</td> <td>Historical Price</td> </tr> <tr> <td>Code</td> <td>BK30A101</td> <td>Minimum Bid Quantity</td> </tr> <tr> <td>Description</td> <td>30 AMP Circuit Breaker</td> <td>Maximum Bid Quantity</td> </tr> <tr> <td>Minimum Desired Quantity</td> <td>40</td> <td>Tolerances</td> </tr> <tr> <td>Maximum Desired Quantity</td> <td></td> <td></td> </tr> <tr> <td>Price Quote Unit</td> <td></td> <td></td> </tr> <tr> <td>Lot Size</td> <td></td> <td></td> </tr> <tr> <td>Required Delivery Date</td> <td></td> <td></td> </tr> </table>						Product Category	sshcat1	Reserved Price	Name	30 AMP Breakers	Historical Price	Code	BK30A101	Minimum Bid Quantity	Description	30 AMP Circuit Breaker	Maximum Bid Quantity	Minimum Desired Quantity	40	Tolerances	Maximum Desired Quantity			Price Quote Unit			Lot Size			Required Delivery Date																							
Product Category	sshcat1	Reserved Price																																																			
Name	30 AMP Breakers	Historical Price																																																			
Code	BK30A101	Minimum Bid Quantity																																																			
Description	30 AMP Circuit Breaker	Maximum Bid Quantity																																																			
Minimum Desired Quantity	40	Tolerances																																																			
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Required Delivery Date																																																					
<p>View Bids</p> <p>The following are the current bids for this item.</p> <p>1-5 of 5</p> <table border="1"> <thead> <tr> <th>Bidder</th> <th>Organization</th> <th>Bid Type</th> <th>Bundle Code*</th> <th>Min Bid Quantity</th> <th>Max Bid Quantity</th> <th>Price Per Unit</th> <th>One Time Charge</th> </tr> </thead> <tbody> <tr> <td><u>Harry Sales</u></td> <td>ABC Co</td> <td>Single Item Bid</td> <td></td> <td>40</td> <td>100</td> <td>\$5.00</td> <td>\$0.00</td> </tr> <tr> <td><u>Ed Calton</u></td> <td>BestDeal</td> <td>Single Item Bid</td> <td></td> <td>20</td> <td>20</td> <td>\$4.00</td> <td>\$1.00</td> </tr> <tr> <td><u>Boe Cheaper</u></td> <td>Surfin' Seller</td> <td>Single Item Bid</td> <td></td> <td>1</td> <td>10</td> <td>\$5.50</td> <td>\$0.00</td> </tr> <tr> <td><u>Boe Cheaper</u></td> <td>Surfin' Seller</td> <td>Single Item Bid</td> <td></td> <td>11</td> <td>30</td> <td>\$5.00</td> <td>\$0.00</td> </tr> <tr> <td><u>Boe Cheaper</u></td> <td>Surfin' Seller</td> <td>Single Item Bid</td> <td></td> <td>31</td> <td>50</td> <td>\$3.50</td> <td>\$0.00</td> </tr> </tbody> </table>						Bidder	Organization	Bid Type	Bundle Code*	Min Bid Quantity	Max Bid Quantity	Price Per Unit	One Time Charge	<u>Harry Sales</u>	ABC Co	Single Item Bid		40	100	\$5.00	\$0.00	<u>Ed Calton</u>	BestDeal	Single Item Bid		20	20	\$4.00	\$1.00	<u>Boe Cheaper</u>	Surfin' Seller	Single Item Bid		1	10	\$5.50	\$0.00	<u>Boe Cheaper</u>	Surfin' Seller	Single Item Bid		11	30	\$5.00	\$0.00	<u>Boe Cheaper</u>	Surfin' Seller	Single Item Bid		31	50	\$3.50	\$0.00
Bidder	Organization	Bid Type	Bundle Code*	Min Bid Quantity	Max Bid Quantity	Price Per Unit	One Time Charge																																														
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<u>Boe Cheaper</u>	Surfin' Seller	Single Item Bid		31	50	\$3.50	\$0.00																																														


ePass
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FIG. 17

ITEM	QTY DESIRED	BID 1 ABC CO.		BID 2 BESTDEAL		BID 3 SURFIN
2x4x8	400	400	1.25	400	1.25	400
2x12x10	1000	1000	5.00	1000	4.50	1000
PW 4x8x1/2	100	100	25.00	100	25.00	100
<u>BUNDLED @ \$7350</u>						

FIG. 18

 ePass electronic procurement application for strategic sourcing																																																	
<p>Home > Bid Center > Auction: Construction > Requisition Items: REQ1</p> <p>Auction Info</p> <table border="1" style="width: 100%;"> <tr><td>Auction Name</td><td>Construction</td></tr> <tr><td>Auction Status</td><td>Open</td></tr> <tr><td>Auction Type</td><td>Sealed</td></tr> <tr><td>Show All Bidders</td><td>No</td></tr> <tr><td>Start Date</td><td>05/11/2000 14:31</td></tr> <tr><td>End Date</td><td>07/11/2000 14:30</td></tr> </table>	Auction Name	Construction	Auction Status	Open	Auction Type	Sealed	Show All Bidders	No	Start Date	05/11/2000 14:31	End Date	07/11/2000 14:30	<p>View Requisition Items</p> <p>The following line items are in the requisition.</p> <table border="1" style="width: 100%; text-align: center;"> <thead> <tr> <th>Level</th> <th>Selection</th> <th>Item</th> <th>Type</th> <th>Category</th> <th>Description</th> <th>Desired Qty</th> <th>Price</th> <th>Action</th> </tr> </thead> <tbody> <tr> <td></td> <td><input checked="" type="checkbox"/></td> <td>2x4x8</td> <td>Single Item</td> <td>sshcat1</td> <td>Lumber 2 x 4 x 8 ft</td> <td>400</td> <td></td> <td>Bid Messages</td> </tr> <tr> <td></td> <td><input checked="" type="checkbox"/></td> <td>2x12x10</td> <td>Single Item</td> <td>sshcat1</td> <td>Lumber 2 x 12 x 10 ft</td> <td>1,000</td> <td></td> <td>Bid Messages</td> </tr> <tr> <td></td> <td><input checked="" type="checkbox"/></td> <td>PW 4x8x1/2</td> <td>Single Item</td> <td>sshcat1</td> <td>Plywood 4 x 8 x 1/2 in</td> <td>100</td> <td></td> <td>Bid Messages</td> </tr> </tbody> </table> <p style="text-align: right;">1-3 of 3</p>	Level	Selection	Item	Type	Category	Description	Desired Qty	Price	Action		<input checked="" type="checkbox"/>	2x4x8	Single Item	sshcat1	Lumber 2 x 4 x 8 ft	400		Bid Messages		<input checked="" type="checkbox"/>	2x12x10	Single Item	sshcat1	Lumber 2 x 12 x 10 ft	1,000		Bid Messages		<input checked="" type="checkbox"/>	PW 4x8x1/2	Single Item	sshcat1	Plywood 4 x 8 x 1/2 in	100		Bid Messages
Auction Name	Construction																																																
Auction Status	Open																																																
Auction Type	Sealed																																																
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Level	Selection	Item	Type	Category	Description	Desired Qty	Price	Action																																									
	<input checked="" type="checkbox"/>	2x4x8	Single Item	sshcat1	Lumber 2 x 4 x 8 ft	400		Bid Messages																																									
	<input checked="" type="checkbox"/>	2x12x10	Single Item	sshcat1	Lumber 2 x 12 x 10 ft	1,000		Bid Messages																																									
	<input checked="" type="checkbox"/>	PW 4x8x1/2	Single Item	sshcat1	Plywood 4 x 8 x 1/2 in	100		Bid Messages																																									
<p>Supplier Home Message Center View Bids Logout Help</p>																																																	

[Select All](#) | [Unselect All](#) | [Switch All](#)

Applicant(s): Avner Schneur et al.

AUCTION MANAGEMENT WITH BUSINESS VOLUME
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FIG. 20A

Microsoft Internet Explorer
File Edit View Favorites Tools Help
Back Forward Stop Refresh Home Search Favorites History Mail Print Edit Discuss Dell Home
Address http://ja03/en/index.html

Home > Bid Center > RFQ: Construction > Requisition: REQ1 > Create Bundled Bid

Auction Info

Auction Name	Construction
Auction Status	Open
Auction Type	Sealed
Show All Bidders	No
Start Date	05/11/2000 14:31
End Date	07/11/2000 14:30

Create Bundled Bid

Enter the product Quantity per Bundle, Price per Bundle, and any other fields before clicking the Submit button:

Bundle Description:

Seller Bundle Code	Bundle of Materials
Comment	Bundled bid for Req 1 of Construction RFQ

Bundle Composition:

Buyer		Seller	
Line Item	Name	Desired Quantity	Quantity per Bundle
020408	2 x 4 x 8	400	400
021210	2 x 12 x 20	1,000	1000
0406005	PW 4 x 8 x 1/2	100	902019

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Create Bundled Bid

Auction type Sealed

Show All Bidders No

Start Date 05/11/2000 14:31

End Date 07/11/2000 14:30

Enter the product Quantity per Bundle, Price per Bundle, and any other fields before clicking the Submit button:

Bundle Description:

Seller Bundle Code

Bundle of Materials

Comment

Bundled bid for Req 1 of Construction RFQ

Bundle Composition:

Buyer		Seller	
Line Item	Name	Desired Quantity	Quantity per Bundle
020408	2 x 4 x 8	400	400
021210	2 x 12 x 10	1,000	1000
0406005	PW 4 x 8 x 1/2	100	902019

Bundle Pricing:

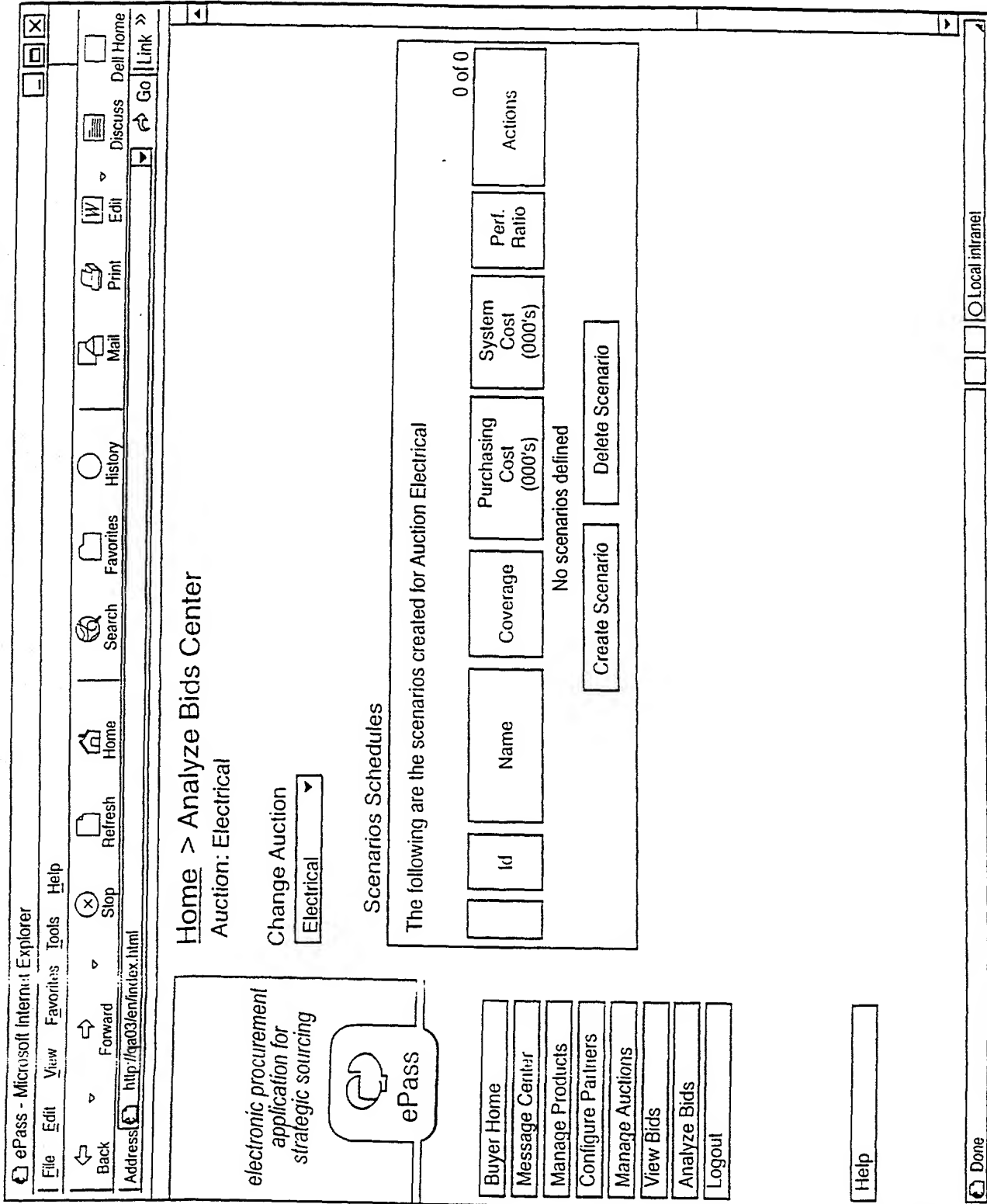
Number of Bundles		Cost	
Minimum	Maximum	Price per Bundle	One-Time Charge
1	10	7350	

Save **Cancel**

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FIG. 20B

FIG. 21



Applicant(s): Avner Schneur et al.

AUCTION MANAGEMENT WITH BUSINESS VOLUME
DISCOUNT

FIG. 22

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Home > Analyze Bids Center > New Scenario

Auction: Electrical
Scenario:

New Scenario

Please fill in the following information for the scenario.

Name	
Description	
Recommend Secondary Vendors	Lowest Total Cost
Number of Secondary Vendors	2
Rules	<input checked="" type="checkbox"/> Manual Awards <input checked="" type="checkbox"/> Business Rules <input checked="" type="checkbox"/> Bundles
Performance Factor Weightings	
Price	150.00%
Add Factor	Select a Factor

Save Cancel

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FIG. 23

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1 of 1

Home > Analyze Bids > Business Rules

Auction: Electrical
Scenario: Price Only

Setup Manual Awards Business Rules

The following is a list of business rules defined for scenario Price Only on Auction Electrical

Type

Name

Scope

Partner

Min

Max

Actions

☐ Capacity BR Quantity Limit

RFQ

Each Partner

50%

Wizard

Create Rule

Delete Rules

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Configure Partners

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Done

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FIG. 24

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Business Rule Wizard (Step 1 of 4)

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- Manage Auctions
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- Logout

Please name the rule	BR Quantity Limit
Please give a short description	BRQTY
Please give a long description	Limit Vendors to no more than 50% of Bid
Do you want to ignore the rule for now?	<input type="radio"/> Yes <input checked="" type="radio"/> No

Please specify the type of rule

☒ Capacity

☐ Vendor Count

☐ Cost

☐ Performance Cost

Award business to a preferred Partner of place a limit on the amount of business a Partner is awarded.

Limit the number of Partners that receive awards

Limit the purchasing cost (excluding performance based costs)

Limit the total purchasing cost (including performance based costs)

Next >>

Cancel

Help

Done

FIG. 25

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Business Rule Wizard (Step 2 of 4)

Name	BR Quantity Limit
Short Description	BRQTY
Long Description	Limit Vendors to no more than 50% of Bid
Ignore For Now?	No
Type	Capacity

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Please specify the scope of the rule

☒ Auction

☐ Requisition

☐ Category

☐ Item

Apply across the entire Auction

Apply only to the specified requisition.

Apply only to the specified category

Apply only to the specified item

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Next >>

Cancel

Help

Done

FIG. 26

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Business Rule Wizard (Step 3 of 4)

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Name	BR Quantity Limit
Short Description	BRQTY
Long Description	Limit Vendors to no more than 50% of Bid
Ignore For Now?	No
Type	Capacity
Scope	RFQ

Please specify the Partner affected by the rule

(Each Partner) Apply the rule to the selected Partner.

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Cancel

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Done

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FIG. 27

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Business Rule Wizard (Step 4 of 4)

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Name

BR Quantity Limit

Short Description

BRQTY

Long Description

Limit Vendors to no more than 50% of Bid

Ignore For Now?

No

Type

Capacity

Scope

RFQ

Partner

Each Partner

Please specify the minimum and/or maximum value that should be awarded

Select the units the minimum/maximum value are specified in

☐ Units

☐ Dollars

☒ Percentage

Minimum Amount to Award

Specify this value if you require the Partner to be awarded a certain amount. You can leave this field blank if there is no required minimum. For percentage, specify 0.5 for 50%

Maximum Amount to Award

Specify this value if you want to limit the maximum amount awarded to the organization. You can leave this field blank if there is no maximum. For percentage, specify 0.5 for 50%

0.5

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Finish

Cancel

Help

Done

FIG. 28

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Home > Analyze Bids Center > Setup > Edit Scenario
 Auction: Electrical
 Scenario: Scene Quality

Edit Scenario
 Please fill in the following information for the scenario.

Name	Scene Quality
Description	Price/Quality Analysis
Recommend Secondary Vendors	Lowest Total Cost
Number of Secondary Vendors	2
Rules	<input checked="" type="checkbox"/> Manual Awards <input checked="" type="checkbox"/> Business Rules <input checked="" type="checkbox"/> Bundles
Performance Factor Weightings	
Price	100.00%
Quality	50.00%

Save Cancel

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Done

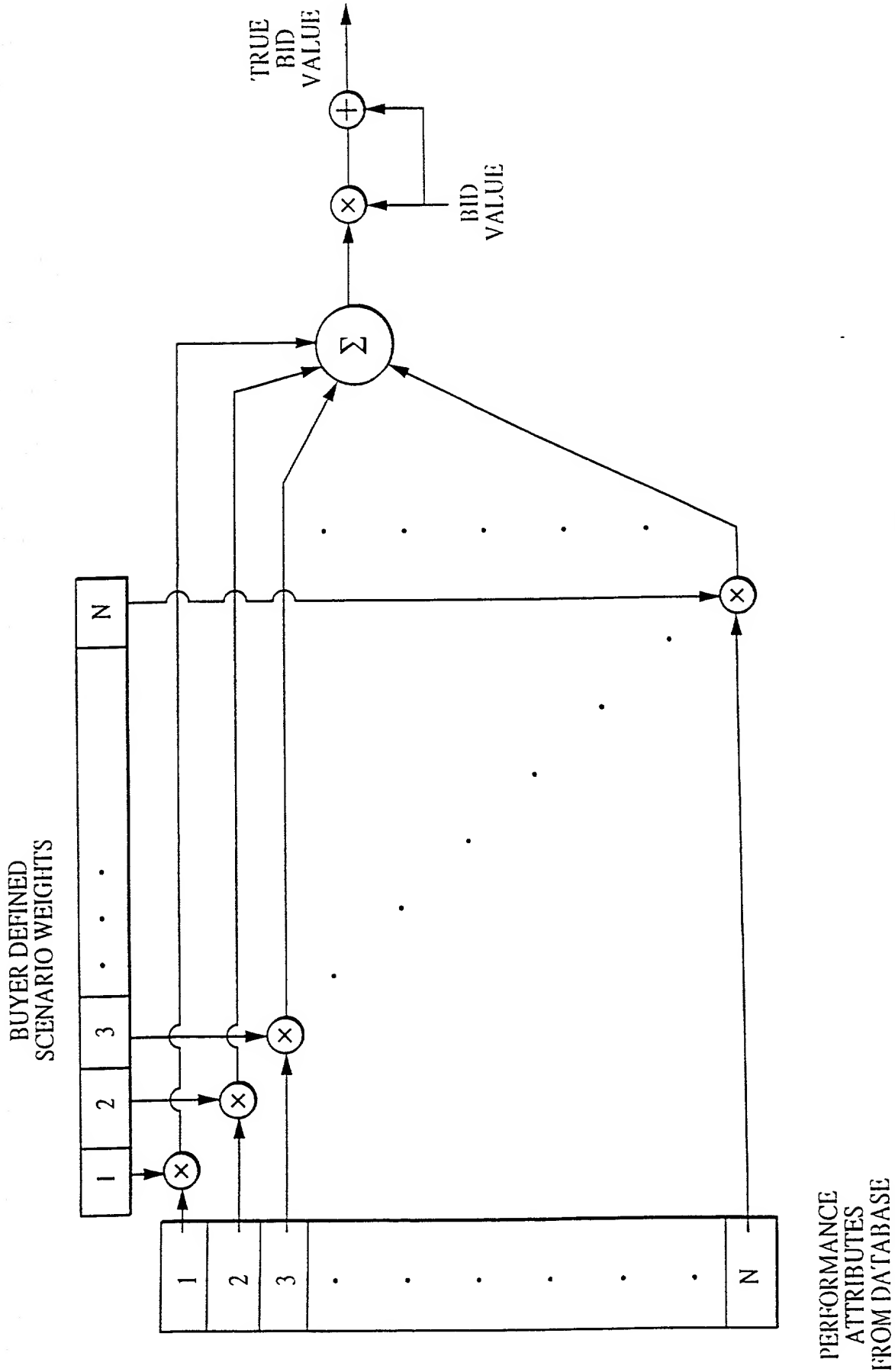


FIG. 29

$$\left(\frac{\text{PRICE}}{\text{TERM}} \right) + \left(\frac{\text{NON-PRICE}}{\text{TERM}} \right) - \left(\frac{\text{BVD}}{\text{TERM}} \right)$$

$$\text{PRICE TERM} = \sum_{s \in S} \sum_{b(s) \in B(s)} \left[f_t^{b(s)} X^{b(s)} + C_t^{b(s)} x_t^{b(s)} \right] + \sum_{d(s) \in D(s)} f_t^{d(s)} \sum_{i \in d(s)} Z_t^{d(s)} + C_t^{d(s)} Z_t^{d(s)}$$

$$\text{NON-PRICE TERM} = \sum_{k \in K} \sum_{i \in I} W_{k,i} \left\{ \sum_{s \in S} \left(\frac{100 - r_{k,i}^s}{100} \right) \left[\sum_{b(s) \in B(s)} C_t^{b(s)} x_t^{b(s)} + \sum_{d(s) \in D(s)} C_t^{d(s)} Z_t^{d(s)} \right] \right\}$$

$$\text{BVD TERM} = \sum_{s \in S} \sum_{bvd \in BVD(s)} \sum_{hesag(bvd)} D_{s,bvd}^h I_{s,bvd}^h$$

FIG. 30



$$\sum_{s \in S} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) \leq Q_i^u \quad \forall i \in I \quad (1)$$

$$\sum_{s \in S} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) \geq Q_i^l \quad \forall i \in I \quad (2)$$

$$\sum_{i \in g} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) - Y_g^s M_g \leq 0 \quad \begin{matrix} \forall s \in S \\ \forall g \in G \end{matrix} \quad (3)$$

$$\sum_{i \in g} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) - Y_g^s \geq 0 \quad \begin{matrix} \forall s \in S \\ \forall g \in G \end{matrix} \quad (4)$$

$$\sum_{s \in T} Y_g^s \leq \text{Max } N_g^t \quad \forall g \in G, \quad \forall t \in T \quad (5)$$

$$\sum_{s \in T} Y_g^s \geq \text{Min } N_g^t \quad \forall g \in G, \quad \forall t \in T \quad (6)$$

FIG. 32

$$\sum_{s \in I} \sum_{i \in g} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) \leq \text{Max } Q_g^i \quad \forall g \in G, \forall i \in I \quad (7)$$

$$\sum_{s \in I} \sum_{i \in g} \left(\sum_{b(s) \in B(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} z_i^{d(s)} \right) \geq \text{Min } Q_g^i \quad \forall g \in G, \forall i \in I \quad (8)$$

$$\sum_{s \in I} \sum_{i \in g} \left(\sum_{b(s) \in B(s)} c_i^{b(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} c_i^{d(s)} z_i^{d(s)} \right) \leq \text{Max } V_g^i \quad \forall g \in G, \forall i \in I \quad (9)$$

$$\sum_{s \in I} \sum_{i \in g} \left(\sum_{b(s) \in B(s)} c_i^{b(s)} x_i^{b(s)} + \sum_{d(s) \in D(s)} c_i^{d(s)} z_i^{d(s)} \right) \geq \text{Min } V_g^i \quad \forall g \in G, \forall i \in I \quad (10)$$

FIG. 33

$$(11) \quad Z_i^{d(s)} - u_i^{d(s)} Z^{d(s)} \leq 0 \quad \forall i \in I, \forall s \in S, \forall b(s) \in B(s)$$

$$(12) \quad Z_i^{d(s)} - l_i^{d(s)} Z^{d(s)} \geq 0 \quad \forall i \in I, \forall s \in S, \forall b(s) \in B(s)$$

$$(13) \quad X_i^{b(s)} - X^{b(s)} U_i^{b(s)} \leq 0 \quad \forall s \in S, \forall b(s) \in B(s)$$

$$(14) \quad X_i^{b(s)} - X^{b(s)} L_i^{b(s)} \geq 0 \quad \forall s \in S, \forall b(s) \in B(s)$$

$$(15) \quad 0 \leq X_i^{b(s)} \leq U_i^{b(s)} \quad \forall s \in S, \forall b(s) \in B(s)$$

$$(16) \quad 0 \leq Z_i^{d(s)} \quad \forall d(s) \in D(s)$$

$$(17) \quad X^{b(s)} = \begin{cases} 0 \\ 1 \end{cases} \quad \forall b(s) \in B(s)$$

$$(18) \quad Y_g^s = \begin{cases} 0 \\ 1 \end{cases} \quad \forall g \in G, \forall s \in S$$

$$(19) \quad Z_g^s = \begin{cases} 0 \\ 1 \end{cases} \quad \forall g \in G, \forall s \in S$$

FIG. 34

$$(20) \quad H_{s,bvd}^U(h) \cdot I_{s,bvd}^h \geq \left[\sum_{\substack{b(s) \in B(s) \\ i \in \text{categories}(bvd)}} f_i^{h(s)} \cdot X_{bvd}^{h(s)} + c_i^{h(s)} \cdot x_{i,bvd}^{h(s)} + \sum_{\substack{d(s) \in D(s) \\ i \in \text{categories}(bvd)}} f_i^{d(s)} \cdot Z_{i,bvd}^{d(s)} + c_i^{d(s)} \cdot z_{i,bvd}^{d(s)} \right] \geq H_{s,bvd}^L(h) \cdot I_{s,bvd}^h$$

$$(21) \quad \sum_{h \in \text{segments}(bvd)} I_{s,bvd}^h = 1 \quad \forall s \in S \quad \text{and} \quad bvd \in BVD(s)$$

$$(22) \quad \sum_{bvd \in \text{COVEREDBYD}(b(s))} J_{bvd}^{b(s)} = 1 \quad \forall s \in S \quad \text{and} \quad b(s) \in B(s)$$

$$(23) \quad \sum_{bvd \in \text{COVEREDBYD}(d(s),t)} J_{i,bvd}^{d(s)} = 1 \quad \forall s \in S, \quad d(s) \in D(s) \quad \text{and} \quad i \in d(s)$$

FIG. 35

$$(24) \quad \begin{aligned} & -M \cdot J_{bvd}^{b(s)} \leq X_{bvd}^{b(s)} \leq J_{bvd}^{b(s)} \cdot M \\ & X_i^{b(s)} - M \cdot (1 - J_{bvd}^{b(s)}) \leq X_{bvd}^{b(s)} \leq (1 - J_{bvd}^{b(s)}) \cdot M + X_i^{b(s)} \end{aligned}$$

$$(25) \quad \begin{aligned} & -M \cdot J_{bvd}^{b(s)} \leq x_{i,bvd}^{b(s)} \leq J_{bvd}^{b(s)} \cdot M \\ & x_i^{b(s)} - M \cdot (1 - J_{bvd}^{b(s)}) \leq x_{i,bvd}^{b(s)} \leq (1 - J_{bvd}^{b(s)}) \cdot M + x_i^{b(s)} \end{aligned}$$

$$(26) \quad \begin{aligned} & -M \cdot J_{i,bvd}^{d(s)} \leq Z_{i,bvd}^{d(s)} \leq J_{i,bvd}^{d(s)} \cdot M \\ & Z_i^{d(s)} - M \cdot (1 - J_{i,bvd}^{d(s)}) \leq Z_{i,bvd}^{d(s)} \leq (1 - J_{i,bvd}^{d(s)}) \cdot M + Z_i^{d(s)} \end{aligned}$$

$$(27) \quad \begin{aligned} & -M \cdot J_{i,bvd}^{d(s)} \leq z_{i,bvd}^{d(s)} \leq J_{i,bvd}^{d(s)} \cdot M \\ & z_i^{d(s)} - M \cdot (1 - J_{i,bvd}^{d(s)}) \leq z_{i,bvd}^{d(s)} \leq (1 - J_{i,bvd}^{d(s)}) \cdot M + z_i^{d(s)} \end{aligned}$$

$$(28) \quad I_{s,bvd}^h \in \{0,1\} \quad \forall s \in S, \quad bvd \in BVD(s), \quad h \in \text{segments}(bvd)$$

$$(29) \quad J_{bvd}^{b(s)} \in \{0,1\} \quad \forall s \in S, \quad b(s) \in B(s), \quad bvd \in \text{coveredbids}(b(s))$$

$$(30) \quad J_{bvd}^{d(s)} \in \{0,1\} \quad \forall s \in S, \quad d(s) \in D(s), \quad bvd \in \text{coveredbids}(d(s), i)$$

FIG. 36